

PROFESSIONAL DEVELOPMENT DAYS

Dear Colleague:

This three day package of seminars has been put together by the three territorial professional accounting organizations:

- Institute of Chartered Accountants of the Northwest Territories & Nunavut
- Certified General Accountants Association of the Northwest Territories/Nunavut
- Certified Management Accountants of the Northwest Territories & Nunavut

We hope that you will find the subject matter interesting. This time around the seminars have a broad focus covering the following topics:

- Productivity Power (Time Management)
- Leading From Anywhere in the Organization
- GST Refresher / HST Introduction

We look forward to seeing you at the Professional Development days.

Byron Dolan, CA
Institute of Chartered Accountants of the Northwest Territories & Nunavut

Nancy Magrum, CGA
Certified General Accountants Association of the Northwest Territories/Nunavut

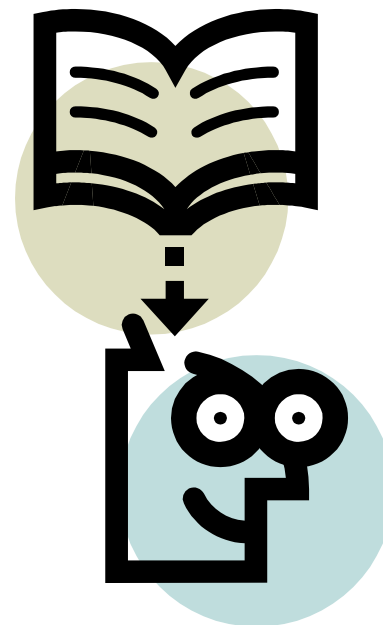
Don MacLellan, CMA
Certified Management Accountants of the Northwest Territories & Nunavut

Fall 2010

November 15th to 17th, 2010

**Yellowknife Inn
Copper Room
Yellowknife, NT**

Snacks and Beverages Provided



Fall 2010 PROFESSIONAL DEVELOPMENT DAYS
PRODUCTIVITY POWER

Day 1 – Monday, November 15th, 8:30 AM – 4:30 PM, Yellowknife Inn – Copper Room

Productivity Power

The objective of this full day seminar is to highlight strategies for effective time management.

Seminar Outline:

Let's face it; we are all in a stripped-down, every-job-counts, more with less workplace. The time management challenges that we face in the highly unpredictable and interdependent 21st Century workscape are very different than in the industrial age... Old strategies and solutions don't work anymore! Ever more demanding customers, more meetings, interruptions and electronic communications overload are leaving many people feeling overworked, overwhelmed, beat-up and burned-out!

Presented by Greg Campeau•

Fall 2010 PROFESSIONAL DEVELOPMENT DAYS
LEADING FROM ANYWHERE IN THE ORGANIZATION

Day 2 – Tuesday, November 16th, 8:30 AM – 4:00 PM, Yellowknife Inn – Copper Room

Leading from Anywhere in the Organization

The objective of this full day seminar is to examine the characteristics of a productive team and give participants the tools to create one.

Seminar Outline:

In this seminar designed for all employees, participants will learn,

- Why Leadership is everyone's personal responsibility in the 21st century
- How to create a customer focused team, department and organization
- How to be a great team-player
- How to enhance communication through-out their teams, departments and organizations
- How to align their behaviors, decisions and contributions with organizational vision and values
- How to create a highly responsive and innovative team, department and organization
- The vital difference between accountability and responsibility
- The vital importance of feedback ... How to accept and deliver feedback
- Why rapid change requires rapid learning

Presented by Greg Campeau•

Fall 2010 PROFESSIONAL DEVELOPMENT DAYS

GST UPDATE AND HST INTRODUCTION

Day 3 – Wednesday, November 17th, 8:30 AM – 4:30 PM, Yellowknife Inn – Copper Room

GST Update and Introduction to HST

The objective of this full day seminar is to provide participants with an overview of the GST/HST system and introduce how HST affects professionals in the North.

Seminar Outline:

Topics covered during the seminar will include,

- Overview of GST/HST rules – definitions, major principals and important concepts.
- How does the introduction of HST affect professionals in the North and their clients.
- Place of supply rules;
- Transitions from GST to HST;
- Correcting the wrong rate of tax collected or paid; and
- Large vendors in BC and Ontario – recapture of ITCs.
- Electronic filing requirements introduced in 2010 – who is affected and what do they need to do?
- Intercompany transactions: using the “nil consideration” election, wrong name on invoice, mergers and amalgamations.
- Claiming input tax credits (ITCs): reasons for CRA assessment and how to address.
- Public Service Bodies and the GST/HST – taxable activity, ITCs and rebates.
- Investment plans (RRSPs, trust funds, pension plans) and the required annual adjustment.
- Elections – which ones have to be filed with the CRA and which do not; what elections can help Northern clients?
- GST/HST registration, reporting periods and government administrative policies.
- Meals and entertainment: the 50% add back of ITCs,
- Voluntary Disclosures – what are the new realities for GST and HST?
- Resources: what can I get to help resolve the majority of everyday issues for my clients?

Presented by Barry Hull, BPE•

PRESENTERS

Greg Campeau•



Greg Campeau is a learner and teacher of timeless truths that govern both personal and organizational effectiveness. Greg has delivered over 2200 presentations and workshops throughout North America providing strategies and solutions that support both personal and organizational success and stability in the 21st Century.

Since founding Campeau Learning in 1991, Greg has established a client list that is clearly a breed apart, including organizations the likes of ... Lafarge, Telus, Finning, Toronto Dominion and Royal Banks, London Drugs, the Canadian and U.S. Federal Governments, NHL Coaches Association, BC Hydro, KPMG, Hitachi Canada, the Provincial Governments of Alberta and B.C., Rogers Wireless.

Concurrently, for the last thirteen years, Greg has instructed courses in the School of Business at BCIT (British Columbia Institute of Technology).

Previous to becoming a professional facilitator / speaker, Greg obtained an Honors Bachelor of Commerce Degree from University of Windsor. Greg then went on to spend over 15 years in manufacturing corporations, during which he achieved increasingly senior management positions while establishing an outstanding record of award winning success. Twice Greg led corporate divisions from worst to first in terms of overall performance (revenue growth, market share and profit).

Greg's broad and riveting appeal is rooted in his relevant, meaningful, thought provoking and practical content, which is always delivered in an interactive, humorous and inspirational style.

Barry R Hull, BPE•



Barry's full time experience in commodity tax spans more than eighteen years. From January 1992 until July 1996, he worked at Revenue Canada, Customs & Excise (Edmonton TSO) as GST field auditor, as acting supervisor of the prepayment unit that processed refunds and rebates and as an appeals officer handling GST objections.

Barry worked as a senior manager in commodity tax with an International CA firm from July 1996 until January 2002 (with one year in the Auckland office). Since then he has provided advice on sales taxes to accountants, lawyers and others across Canada. The Hull & DayeCo partnership was created with Daye & Company LLP in July of 2007.

Barry obtained his Bachelor of Physical Education (With Distinction) from the University of Alberta, with majors in psychology and teaching. He has completed all courses in the CMA program and many in the CA preparation for the UFE. Barry regularly attends the CICA Commodity Tax Symposium held in Ottawa each fall.

From November 2000 until October 2007, Mr. Hull served as the editor and contributor for "GST & Commodity Tax" (published ten times a year by Thomson Carswell Inc.). The newsletter is aimed at commodity tax professionals, but is also received by many government tax offices as well as the Tax Court and Supreme Court of Canada.

Barry has participated in the AICA/CRA Roundtable on GST/HST since 1996. He has presented on sales taxes to the Canadian Bar Association (Alberta Branches); the Legal Education Society of Alberta; the Institute of Chartered Accountants of Alberta; the Edmonton Tax Discussion Group; the Edmonton CGAs and CMAs, the 2006 CICA National Income Tax Conference, the 2010 CTF Prairie Provinces Tax Conference and a variety of industry groups.

Fall 2010 Professional Development Days Registration Form

	Day 1 Monday November 15 th	Day 2 Tuesday November 16 th	Day 3 Wednesday November 17 th
8:30 AM – 12:00 PM	Productivity Power	Lead from Anywhere in the Organization	GST Refresher / HST Introduction
1:00 PM – 4:30 PM TUES. - 4:00 PM	Productivity Power	Lead from Anywhere in the Organization (ends at 4:00 p.m.)	GST Refresher / HST Introduction

REGISTRATION PAYMENT – *payment must accompany registration*

Registration Fees	Members		Non-Members	
	Before Oct 29	After Oct 29	Before Oct 29	After Oct 29
Day 1: Productivity Power	\$275	\$300	\$325	\$350
Day 2: Lead From Anywhere in the Organization	\$275	\$300	\$325	\$350
Day 3: GST/HST	\$275	\$300	\$325	\$350

REFUND POLICY: Refunds will be processed up to October 29th at no charge. Refunds will be processed between Nov 1st - 8th subject to a 25% administration charge to cover reference materials and other non-refundable expenses. No refunds will be processed after Nov 9th. Name changes are permitted.

Seminars Registering for: _____

I wish to pay by: Cheque Visa MasterCard Total \$ _____
*Please include 5% GST
 Card Number _____
 Expiry Date _____ Signature _____

MAKE CHEQUES PAYABLE TO: THE CERTIFIED GENERAL ACCOUNTANTS ASSOCIATION
 5016 - 50th AVENUE
 P.O. BOX 128, YELLOWKNIFE, NT X1A 2N1

CREDIT CARD PAYMENTS BY: Fax: (867) 873-4469 Phone: (867) 873-5620 E-mail: admin@cga-nwt-nu.org

IN PERSON (CHEQUE OR CREDIT CARD): Staff will be available to process your registration from 8:00 am to 4:30 pm.
 (closed for lunch from 1:00 pm to 2:00 pm)

NAME _____
 ADDRESS _____
 HOME PHONE _____ BUSINESS PHONE _____ EMAIL ADDRESS _____

Registration: Government of the Northwest Territories

In order for the registration of GNWT employees to be GST exempt – the registrations need to be made in the name of the Department.

Registration Fees	Members		Non-Members	
	Before Oct 29	After Oct 29	Before Oct 29	After Oct 29
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Department Name: _____

	Price	Total Amount
Number of registrants for Day 1		
Number of registrants for Day 2		
Number of registrants for Day 3		

\$ _____

<p>I wish to pay by: Cheque <input type="checkbox"/> Visa <input type="checkbox"/> MasterCard <input type="checkbox"/> Total \$ _____</p> <p style="text-align: right; margin-right: 100px;">*not including GST</p> <p>Card Number _____</p> <p>Expiry Date _____ Signature _____</p>

Names for certificates:

Productivity Power	Leading from ...Organization	GST/HST

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